



National Association of Health Underwriters

America's Benefits Specialists

**Pgh-AHU
PO Box 6464
Pittsburgh, PA 15212**

Atria's November 14, 2006

Meeting Minutes

Attendees:

**Marcie Popek, Doug Moore, Don Balla, Kevin Sweeney, Beth Butler,
Kristin Bartone**

- I. Call to Order
 - 4:05pm by Marcie Popek
 - Quorum met

- II. Reading & Approval of Minutes from:
 - September 19, 2006
 - Motion to approve: D. Balla
 - Seond: B. Butler

 - October 11, 2006
 - Motion to approve: D. Moore
 - Second: K. Sweeney

- III. President's Report – Marcie Popek
 - Discussed Holiday Party invitation and communications

- IV. Treasurer's Report – Tom Patterson
 - No report this month, will review at December board meeting

- V. Awards-Attracta Mulkerrin
 - No report this month, will review at December board meeting

- VI. Communications-Marcie Popek
 - No report this month, will review at December board meeting
 - No Press Release was sent for State Day

- VII. Programs – D. Balla and B. Butler
 - Spring Event-Beth Butler reviewed menus and dates for Treesdale in February and March
 - Plan A-Insurance Commissioner
 - A. Need to know by 12/6 board meeting if we can secure this speaker, if not, move to Plan B
 - Plan B-Legislator or outgoing legislator

- VIII. Membership – Marcie Popek
- Current membership is 130 members
 - New Members
 - A. Christine Ralston
 - Membership Target List, Membership Letter
 - A. Marcie will have letters sent out by the end of the week
 - Membership Blitz-there could not be a better time for us to recruit more agents to join due to the change to a Democratic House and Senate
- IX. Legislative – D. Moore
- Fall Day on the Hill
 - A. Lobbying made a difference as Cover All Kids did NOT pass in its original form
 - B. Press Conference was a success
 - Legislative update for membership at 5pm prior to the Holiday party
- X. Old Business
- Thanks to Attracta for handling the design of the invite
 - Marcie to follow up with Michelle regarding the invite being sent to membership
- XI. New Business
- Capitol Conference (January 29 through January 31, 2007)
 - A. Early registration is due by December 15th-please advise M. Popek of your intent to attend.
- XII. Adjournment
- Motion to adjourn 5:03pm
 - A. Motioned by: B. Butler
 - B. Second by: K. Bartone
 - Next Stated Meeting is Wednesday, December 6, 2006 at Bossa Nova prior to Holiday party at 4pm