

PGH-AHU February 2006 Meeting Minutes

- I. Meeting was called to order by Don Balla at 4:02 p.m.
- II. January's meeting minutes were reviewed with no changes. Marcie Chan motioned to approve minutes with a second by Erik Bachman. No objections.
- III. Kevin Sweeney reviewed the January Treasurer's Report with no changes. Don Balla motioned to approve the report with a second by Bill Glas.
 - A. Kevin reviewed a proposal to begin using PayPal via our web site to allow for online payments for our events. The cost for PayPal Business Account use is similar to what we are paying for the use of the credit card machine today. Proposed keeping the credit card machine as well for the next two events. Motion to approve by Doug Moore and seconded by Tom Patterson. Motion carried with no objections.
- IV. Erik reported membership now stands at 123 members. Membership committee is now meeting regularly. Erik reviewed process for contacting prospects. Erik is maintaining a prospect database and updating it regularly. He will be e-mailing it out periodically to all board members. Our goal is still to reach 150 members by year end.
- V. Doug and Don reported that the next scheduled chapter program is on March 21st. It is a 5 C.E. hour opportunity with classes conducted by Karen Gustin from Ameritas and Vince Phillips. Karen's class will deal with dental issues. Vince's class will deal with privacy compliance issues for agents. Attracta will do the blast e-mail with the invitation. Mark Shaffer will post the registration form on the web site. Online registration will also now be available.
- VI. John Mueller reported the Golf Committee is now meeting regularly. The "Save the Date" notice already went out and the registration form for both golfers and sponsors will be mailed out in early March. John requested all board members continue to request gift certificates from local restaurants. John announced the start of the outing has been moved up from noon to 11 a.m. John confirmed our designated charity for 2006 will be the Woodlands Foundation which is affiliated with Spina Bifida.
- VII. Doug reported the 2006 State Day in Harrisburg was a success. 9 chapter members participated. 26 members participated state wide. We met with 12 different legislators or members of their staff. Follow up letters are being sent out to all. Electronic copies of the Health Care Coverage Options Database are also being e-mailed to all offices.

- VIII. Doug confirmed that 8 chapter members will be attending the 2006 Capitol Conference in D.C. Doug will be scheduling all appointments with House members. Vince Phillips will be handling the Senate appointment(s). PGH-AHU is receiving a \$1,000 stipend from the state chapter to assist with expenses.
- IX. Don discussed the new chapter web site and commended Mark Shaffer for his excellent work. Board approved the fees that are to be paid to Mark for his work on our site. Don said he would ask Michelle to put out a communication to members announcing the new site and promoting its features
- X. Marcie advised that she is still planning on submitting our chapter for at least 3 awards. The awards deadline is in early April.
- XI. Adjournment at 5:15 p.m. Next meeting on Tuesday March 14, 2006 at 4:00 p.m. at Atria's in Warrendale.